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U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement Pursuant to the Foreign Agents Registration Act of

1938, as amended

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Name and Address of Registrant Emanuel "Mike" Manatos 1100 New Hampshire Ave NW		2. Registration No.
Name of Foreign Principal Hellenic Ministry of Foreign Affairs	4. Principal Address of Foreign Principalst Vas. Sofias Av. 106 71 Athens, Greece	al
5. Indicate whether your foreign principal is one of the form of a foreign country of a foreign country of a foreign political party of a foreign or domestic organization: If either, characteristic organization of a Association		
Individual-State nationality 6. If the foreign principal is a foreign government, state: a) Branch or agency represented by the registra Hellenic Ministry of Foreign Affairs b) Name and title of official with whom registra Ambassador of Greece to the US Theod	ant deals charìs Lalacos	
 a) Principal address b) Name and title of official with whom registres c) Principal aim 		

I "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

8. If the foreign principal is not a foreign government or a foreign political party:	
a) State the nature of the business or activity of this foreign principal.	
b) Is this foreign principal:	
Supervised by a foreign government, foreign political party, or other foreign principal	Yes 🗌 No 🗀
Owned by a foreign government, foreign political party, or other foreign principal	Yes 🗌 No 🔲
Directed by a foreign government, foreign political party, or other foreign principal	Yes 🗌 No 🔲
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☐ No ☐
Financed by a foreign government, foreign political party, or other foreign principal	Yes 🗌 No 🗎
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes □ No □
9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may	ust be used.)
 If the foreign principal is an organization and is not owned or controlled by a foreign government, fore foreign principal, state who owns and controls it. 	ign political party or other
foreign principal, state who owns and controls it.	
	A A A A A A A A A A A A A A A A A A A
EXECUTION	
In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he	e/she has read the
information set forth in this Exhibit A to the registration statement and that he/she is familiar with the c	ontents thereof and that suc
contents are in their entirety true and accurate to the best of his/her knowledge and belief.	
_ /	//
Date of Exhibit A Name and Title Signature	4 1
12/4/19 Emanuel "Mike" Manatos, President	Math

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Washington, DC 20530

Exhibit B to Registration Statement

Pursuant to the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at https://www.fara.gov.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: https://www.fara.gov. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: https://www.fara.gov.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. N E	Name of Registrant manuel "Mike" Manatos	2. Registration No.	
	Name of Foreign Principal dellenic Ministry of Foreign Affairs		
	: Check Ap	propriate Box:	
4. 🔀	The agreement between the registrant and the above-nam checked, attach a copy of the contract to this exhibit.	ed foreign principal is a formal written contract. If this box is	
5. [foreign principal has resulted from an exchange of corres	t and the foreign principal. The agreement with the above-named pondence. If this box is checked, attach a copy of all pertinent which has been adopted by reference in such correspondence.	
6. [The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below o the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.		
7. D	Describe fully the nature and method of performance of the a	bove indicated agreement or understanding.	
	M&M agrees to undertake this engagement on the basi ordinary expenses. At the end of four months' work, M&	is of a retainer fee of \$12,250 paid monthly, including kM and the Ministry agree to review the level of services	

provided. The term will be twelve (12) months, unless renewed in writing.

8. Describe fully the a	ectivities the registrant engages in or proposes to engage in on behalf of the above foreign principal.		
analysis of an gu Ministry of Foreig assistance secur among others; cr opinion-formers f	e regular reports on developments in Washington, DC on issues of importance to Greece; regular ridance on US policy toward issues of importance to Greece; promotion, in cooperation with the gn Affairs, of numerous aspects of US-Greece bilateral relations before top US policymakers; ing meetings with the most senior US policymakers for the Prime Minister and Foreign Minister, reation of events such as summits and conferences that bring together decision-makers and from the public policy, academic, media and private sector worlds; engagement of prominent national Greek-American community in the promotion of issues of importance to Greece.		
O Will the notivities o	what of the character mineral include notities activities as defined in Costian 1(a) of the Act and in		
the footnote below	n behalf of the above foreign principal include political activities as defined in Section I(o) of the Act and in ? Yes ☑ No □		
	euch political activities indicating, among other things, the relations, interests or policies to be influenced eans to be employed to achieve this purpose.		
Activities odilinec	above.		
EXECUTION			
information set forth	3 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such ntirety true and accurate to the best of his/her knowledge and belief.		
Date of Exhibit B	Name and Title Signature		
12/4/19	Emanuel "Mike" Manatos, President		
Footnote: "Political activity," a any agency or official of the G	s defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or the the person intends to, in any way influence overnment of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the		

party.



Andrew E. Manatos

December 2, 2019

His Excellency Theocharis Lalacos Embassy of the Hellenic Republic 2217 Massachusetts Avenue, NW Washington, DC 20008

Dear Ambassador Lalacos:

Manatos & Manatos ("M&M") looks forward to working with the Foreign Ministry of the Hellenic Republic ("the Ministry") with respect to the engagement described below.

Description of Engagement

M&M is uniquely qualified to assist the Hellenic Republic in its efforts to strengthen US-Greece bilateral relations and help US policymakers better understand and appreciate Greece's primary importance to the US as an anchor of political stability and shared values in the Eastern Mediterranean region and the Balkans.

The Manatos family's decades of demonstrated integrity and credibility has built trusted relationships with policymakers from both political parties. For more than 84 years, the Manatos family has been firmly embedded in US policy-making. The enduring respect that M&M has earned delivers powerful results.

In addition, M&M brings over three decades of experience in promoting US-Greece and US-Cyprus relations with top US policymakers in the US Congress, the State Department and other agencies, the White House, as well as with think tanks, the media and other thought leaders in Washington, DC. Such efforts have included utilizing the national Greek-American community and have been supported substantially through pro bono work by M&M.

Some of the services M&M will provide under this engagement will include:

- Regular reports on developments in Washington, DC on issues of importance to Greece;
- Regular analysis of and guidance on US policy toward issues of importance to Greece;
- Promotion, in cooperation with the Ministry of Foreign Affairs, of numerous aspects of US-Greece bilateral relations before top US policymakers influential in the formulation of US policy on such matters;
- Assistance securing meetings with the most senior US policymakers in the Administration and the US Congress for the Prime Minister, Foreign Minister, Deputy Foreign Minister for Expatriate Affairs and other Foreign Ministry officials, as well as for other Ministries;
- Creation of events, such as summits and conferences, that bring together decision-makers and opinion-formers from the public policy, academic, media and private-sector worlds;
- Engagement of prominent members of the national Greek-American community in the promotion of issues of importance to Greece.

Fees and Expenses

M&M agrees to undertake this engagement on the basis of a retainer fee of \$12,250, paid monthly, including ordinary expenses. We will submit monthly statements for services rendered. Payment will be due upon receipt. At the end of four months' work, M&M and the Ministry agree to review the level of services provided, and to adjust the monthly fee retainer if warranted.

M&M will commence work upon the date of the signature of this letter of agreement. The term will be twelve (12) months, unless renewed in writing. Each of the Parties reserves the right to terminate this agreement upon thirty days' written notice. All documents generated in the course of the representation shall be property of the Ministry.

Sincerely,

Andrew E. Manatos

CEO

Manatos & Manatos

I have read the above engagement and agree and accept the terms and conditions set forth therein.

Date: Dec_4, 2019

Embassy of the Hellenic Republic

Ambassador